

OVERVIEW

Parker Ranch Inc. (PRI) is seeking a strategic and visionary executive to serve as its President & CEO to lead and inspire our team of dedicated and passionate professionals. The President & CEO will preserve and honor the Ranch's storied history while steering its evolution. This includes optimizing the value of the real estate assets for the long term, growing its cattle and agricultural operations, developing additional sources of income including renewable energy projects, and fostering cultural and historical initiatives. The ideal candidate will possess strong leadership abilities, financial and business acumen, visionary thinking, strategic planning skills, communication skills, and a deep understanding of the heritage, culture, and history of Parker Ranch.

CORE RESPONSIBILITIES

- Generates consistent, predictable, and profitable business performance by effectively managing operations and assets to meet key performance goals and indicators.
 - Focus on internal operating divisions:
 1. Land development, sales and marketing for Parker Ranch Inc (PRI) and Parker Ranch Foundation Trust (PRFT)
 2. Livestock - PRI
 3. Forestry - PRFT & PRI
 4. Renewable energy - PRI and PRFT
 - External assets:
 1. Northern Trust investment portfolio - PRFT
 2. Joint ventures - Paniolo Hardwoods and Waimea Butcher Shop - PRFT & PRI
- Proactively manages risk while leading for the future.
- Demonstrates strong understanding of governance and fosters effective relationships with the Board through transparent communication and collaboration to utilize its guidance and support.
- Communicates actively and instills confidence with the Board of Directors; Beneficiaries; Community, Government, and Cultural Entities; Business Partners and Vendors, and Employees.
- Exemplifies positive cultural norms, promoting effective leadership that encourages personal accountability and high-integrity behavior across the organization.
- Is an active, visible ambassador for PRI in its geographic markets and demonstrates a passion for supporting the community.
- Leads PRI through heightened social and health safety issues.
- Engages with the local community and stakeholders, recognizing the Ranch's historical and cultural significance. Building and maintaining relationships with local leaders, businesses, and residents is essential.

KEY QUALIFICATIONS

- Minimum of 10-15 years of experience in progressive senior executive leadership positions.
- Bachelor's degree in business administration, finance, real estate, agriculture, or equivalent work experience in related fields.
- Demonstrated success in leadership and management, with a track record of delivering measurable results, strategic planning, financial management, team leadership, and business development.
- Respect for Hawaiian culture, history, and heritage.
- Exceptional leadership, and relationship-building skills that create a culture of trust through transparency and clear communication.
- Ability to inspire and motivate a team toward a shared vision and goals.